



# Gwinnett

GWINNETT COUNTY  
DEPARTMENT OF FINANCIAL SERVICES  
PURCHASING DIVISION

75 Langley Drive | Lawrenceville, GA 30046-6935  
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GwinnettCounty.com

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April 14, 2026

**AWARD NOTICE**  
**BL024-26**  
**Provision of Wood Flooring Refinishing on a Multi-Year Contract**

Pursuant to the bids received on February 13, 2026 for BL024-26 Provision of Wood Flooring Refinishing on a Multi-Year Contract the proposal has been awarded to The Flooring Connection, LLC. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

Casey Beauston, CPPB  
Purchasing Associate III

CB/bc

Enclosure

BL024-26  
 Provision of Wood Floor Refinishing on a Multi-Year Contract  
 Department of Parks and Recreation

			Atlanta Tile & Masonry (OC)									
			YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION	APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000 Square Ft.	\$10.25	\$205,000.00	\$10.97	\$219,400.00	\$11.08	\$221,600.00	\$11.74	\$234,800.00	\$11.86	\$237,200.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000 Square Ft.	\$15.95	\$127,600.00	\$17.07	\$136,560.00	\$17.25	\$138,000.00	\$17.43	\$139,440.00	\$17.61	\$140,880.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000 Square Ft.	\$13.25	\$13,250.00	\$14.18	\$14,180.00	\$14.33	\$14,330.00	\$14.48	\$14,480.00	\$14.63	\$14,630.00
4	Game line painting during screening process	400 Linear Ft.	\$5.25	\$2,100.00	\$5.62	\$2,248.00	\$5.68	\$2,272.00	\$5.74	\$2,296.00	\$5.80	\$2,320.00
<b>TOTAL</b>			<b>\$347,950.00</b>		<b>\$372,388.00</b>		<b>\$376,202.00</b>		<b>\$391,016.00</b>		<b>\$395,030.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>			<b>\$1,882,586.00</b>									

			Bonitz, Inc. (OC)									
			YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION	APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000 Square Ft.	\$0.54	\$10,800.00	\$0.55	\$11,000.00	\$0.59	\$11,800.00	\$0.60	\$12,000.00	\$0.61	\$12,200.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000 Square Ft.	\$3.87	\$30,960.00	\$3.90	\$31,200.00	\$4.13	\$33,040.00	\$4.16	\$33,280.00	\$4.19	\$33,520.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000 Square Ft.	\$5.63	\$5,630.00	\$5.65	\$5,650.00	\$6.00	\$6,000.00	\$6.02	\$6,020.00	\$6.04	\$6,040.00
4	Game line painting during screening process	400 Linear Ft.	\$6.44	\$2,576.00	\$6.48	\$2,592.00	\$6.52	\$2,608.00	\$6.56	\$2,624.00	\$6.60	\$2,640.00
<b>TOTAL</b>			<b>\$49,966.00</b>		<b>\$50,442.00</b>		<b>\$53,448.00</b>		<b>\$53,924.00</b>		<b>\$54,400.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>			<b>\$262,180.00</b>									

			Carpet & Flooring Transformers (L)									
			YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION	APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000 Square Ft.	\$2.15264	\$43,052.80	\$2.26027	\$45,205.40	\$2.37328	\$47,465.60	\$2.49194	\$49,838.80	\$2.61654	\$52,330.80
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000 Square Ft.	\$4.1316	\$33,052.80	\$4.33818	\$34,705.44	\$4.55508	\$36,440.64	\$4.78284	\$38,262.72	\$5.02198	\$40,175.84
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000 Square Ft.	\$4.1316	\$4,131.60	\$4.33816	\$4,338.16	\$4.55508	\$4,555.08	\$4.78283	\$4,782.83	\$5.02197	\$5,021.97
4	Game line painting during screening process	400 Linear Ft.	\$3.0625	\$1,225.00	\$3.21562	\$1,286.25	\$3.3764	\$1,350.56	\$3.5452	\$1,418.08	\$3.72245	\$1,488.98
<b>TOTAL</b>			<b>\$81,462.20</b>		<b>\$85,535.25</b>		<b>\$89,811.88</b>		<b>\$94,302.43</b>		<b>\$99,017.59</b>	
<b>YEARS 1-5 GRAND TOTAL</b>			<b>\$450,129.35</b>									

BL024-26  
 Provision of Wood Floor Refinishing on a Multi-Year Contract  
 Department of Parks and Recreation

				Contact Group Solutions (L)									
				YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION		APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000	Square Ft.	\$3.00	\$60,000.00	\$3.00	\$60,000.00	\$3.05	\$61,000.00	\$3.05	\$61,000.00	\$3.10	\$62,000.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000	Square Ft.	\$4.65	\$37,200.00	\$4.65	\$37,200.00	\$4.75	\$38,000.00	\$4.75	\$38,000.00	\$4.85	\$38,800.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000	Square Ft.	\$4.25	\$4,250.00	\$4.25	\$4,250.00	\$4.50	\$4,500.00	\$4.50	\$4,500.00	\$4.75	\$4,750.00
4	Game line painting during screening process	400	Linear Ft.	\$5.00	\$2,000.00	\$5.00	\$2,000.00	\$5.25	\$2,100.00	\$5.25	\$2,100.00	\$5.50	\$2,200.00
<b>TOTAL</b>				<b>\$103,450.00</b>		<b>\$103,450.00</b>		<b>\$105,600.00</b>		<b>\$105,600.00</b>		<b>\$107,750.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>				<b>\$525,850.00</b>									

				FloorCare Specialists, Inc. dba GameDay Floors (OC)									
				YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION		APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000	Square Ft.	\$0.37	\$7,400.00	\$0.38	\$7,600.00	\$0.4079	\$8,158.00	\$0.428	\$8,560.00	\$0.449	\$8,980.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000	Square Ft.	\$2.25	\$18,000.00	\$2.36	\$18,880.00	\$2.4806	\$19,844.80	\$2.605	\$20,840.00	\$2.735	\$21,880.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000	Square Ft.	\$1.75	\$1,750.00	\$1.8380	\$1,838.00	\$1.93	\$1,930.00	\$2.027	\$2,027.00	\$2.128	\$2,128.00
4	Game line painting during screening process	400	Linear Ft.	\$1.35	\$540.00	\$1.4175	\$567.00	\$1.4884	\$595.36	\$1.563	\$625.20	\$1.641	\$656.40
<b>TOTAL</b>				<b>\$27,690.00</b>		<b>\$28,885.00</b>		<b>\$30,528.16</b>		<b>\$32,052.20</b>		<b>\$33,644.40</b>	
<b>YEARS 1-5 GRAND TOTAL</b>				<b>\$152,799.76</b>									

				Interior Motive, Inc. (L)									
				YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION		APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000	Square Ft.	\$2.25	\$45,000.00	\$2.25	\$45,000.00	\$2.50	\$50,000.00	\$2.50	\$50,000.00	\$2.50	\$50,000.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000	Square Ft.	\$6.00	\$48,000.00	\$6.00	\$48,000.00	\$6.25	\$50,000.00	\$6.25	\$50,000.00	\$6.25	\$50,000.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000	Square Ft.	\$5.00	\$5,000.00	\$5.00	\$5,000.00	\$5.25	\$5,250.00	\$5.25	\$5,250.00	\$5.25	\$5,250.00
4	Game line painting during screening process	400	Linear Ft.	\$5.00	\$2,000.00	\$5.00	\$2,000.00	\$5.25	\$2,100.00	\$5.25	\$2,100.00	\$5.25	\$2,100.00
<b>TOTAL</b>				<b>\$100,000.00</b>		<b>\$100,000.00</b>		<b>\$107,350.00</b>		<b>\$107,350.00</b>		<b>\$107,350.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>				<b>\$522,050.00</b>									

BL024-26  
 Provision of Wood Floor Refinishing on a Multi-Year Contract  
 Department of Parks and Recreation

				Southern Flooring, Inc. (OS)									
				YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION		APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000	Square Ft.	\$0.40	\$8,000.00	\$0.40	\$8,000.00	\$0.43	\$8,600.00	\$0.43	\$8,600.00	\$0.45	\$9,000.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000	Square Ft.	\$2.75	\$22,000.00	\$2.75	\$22,000.00	\$2.85	\$22,800.00	\$2.85	\$22,800.00	\$2.95	\$23,600.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000	Square Ft.	\$3.00	\$3,000.00	\$3.00	\$3,000.00	\$3.00	\$3,000.00	\$3.00	\$3,000.00	\$3.00	\$3,000.00
4	Game line painting during screening process	400	Linear Ft.	\$1.00	\$400.00	\$1.00	\$400.00	\$1.00	\$400.00	\$1.00	\$400.00	\$1.00	\$400.00
<b>TOTAL</b>				<b>\$33,400.00</b>		<b>\$33,400.00</b>		<b>\$34,800.00</b>		<b>\$34,800.00</b>		<b>\$36,000.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>				<b>\$172,400.00</b>									

				Success and Results Consulting, LLC (L)									
				YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION		APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000	Square Ft.	\$0.50	\$10,000.00	\$0.50	\$10,000.00	\$0.50	\$10,000.00	\$0.50	\$10,000.00	\$0.50	\$10,000.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000	Square Ft.	\$3.50	\$28,000.00	\$3.50	\$28,000.00	\$3.50	\$28,000.00	\$3.50	\$28,000.00	\$3.50	\$28,000.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000	Square Ft.	\$4.00	\$4,000.00	\$4.00	\$4,000.00	\$4.00	\$4,000.00	\$4.00	\$4,000.00	\$4.00	\$4,000.00
4	Game line painting during screening process	400	Linear Ft.	\$5.00	\$2,000.00	\$5.00	\$2,000.00	\$5.00	\$2,000.00	\$5.00	\$2,000.00	\$5.00	\$2,000.00
<b>TOTAL</b>				<b>\$44,000.00</b>		<b>\$44,000.00</b>		<b>\$44,000.00</b>		<b>\$44,000.00</b>		<b>\$44,000.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>				<b>\$220,000.00</b>									

				The Flooring Connection, LLC (OC)									
				YEAR ONE		YEAR TWO		YEAR THREE		YEAR FOUR		YEAR FIVE	
ITEM #	DESCRIPTION		APPROX. ANNUAL QTY.	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Maple/Cherry Floor - Screen Sand and apply two (2) coats of Polyurethane	20,000	Square Ft.	\$0.45	\$9,000.00	\$0.45	\$9,000.00	\$0.48	\$9,600.00	\$0.48	\$9,600.00	\$0.48	\$9,600.00
2	Maple/Cherry Gym Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane. Includes game line painting	8,000	Square Ft.	\$1.65	\$13,200.00	\$1.65	\$13,200.00	\$1.75	\$14,000.00	\$1.75	\$14,000.00	\$1.75	\$14,000.00
3	Maple/Cherry Dance Floor - Drum Sand and apply two (2) seal coats and two (2) coats of Polyurethane	1,000	Square Ft.	\$2.50	\$2,500.00	\$2.50	\$2,500.00	\$2.75	\$2,750.00	\$2.75	\$2,750.00	\$3.00	\$3,000.00
4	Game line painting during screening process	400	Linear Ft.	\$3.50	\$1,400.00	\$3.50	\$1,400.00	\$4.00	\$1,600.00	\$4.00	\$1,600.00	\$4.00	\$1,600.00
<b>TOTAL</b>				<b>\$26,100.00</b>		<b>\$26,100.00</b>		<b>\$27,950.00</b>		<b>\$27,950.00</b>		<b>\$28,200.00</b>	
<b>YEARS 1-5 GRAND TOTAL</b>				<b>\$136,300.00</b>									

Recommended Vendor:  
 The Flooring Connection, LLC  
 Attn: Joseph C. Guidera  
 PO Box 499  
 Conway, SC 29528  
 Phone: 843-488-4848  
[chris@tfcfloors.com](mailto:chris@tfcfloors.com)